

CEO and Co-Founder — **Business Strategy, Growth, and Development** — **motus med** motus med (motusmed.de) is a digital health startup-in-formation tackling epilepsy management

funded and supported by the BIH Digital Health Accelerator program.

To complete its founding team, motus med is looking for a visionary co-founder who can support the executive team with founding, fundraising (seed round), as well as market entry and possibly take on the role of CEO motus med at a later point. Based on research done at the Computational Neurology Laboratory at Charité, motus med has developed a product aimed at transforming epilepsy diagnostics and remote monitoring through accessible and intelligent video-based seizure detection technology. Its team comprises neurologists, data scientists, and software engineers. Motus med is planning to spin off as a company in Q2 2025.

Your Role:

• As the co-founder, you will assist in the foundational phase of motus med. One important aspect will be the acquisition of seed funding. In this respect, you will:

• Focus on important business aspects, such as finalizing the business case, detailing an intelligent and cost-effective sales concept, and further develop an existing pitch deck as a basis for raising equity capital,

- Suggest pre-money valuation,
- Actively drive the pitch process with possible investors,
- Support in the negotiation process with Charité and investors.

• Upon founding the spin-off as a legal entity (likely in Germany), you will take on the interdisciplinary tasks of a CEO including further developing the business strategy, deepening business planning, managing finances, driving market entry, and coordinating the product sales.

• You will lead the team, grow the company, shape the culture, and manage external stakeholders.

• Remain flexible and continuously redefine your role as co-founder (and CEO) in collaboration with the team to drive motus med forward.

Your Profile:

• Entrepreneurial spirit with an appropriate professional background (e.g. as co-founder or founder, in a start-up, or experience working as a company builder, actively fundraised)

- Strong financial acumen and the ability to manage and raise funds
- Strategic thinker with excellent execution capabilities.
- Healthcare market know-how (Germany, Europe, US), including market strategies in the

healthcare industry and ideally knowledge of revenue streams via reimbursement

• Experience with AI-based product development and go-to-market

• Hands-on experience in developing and testing business models in digital health

(ideally platform business models).







• Strong leadership skills with the ability to manage a team effectively and to make necessary decisions.

- Ability to adapt and pivot to changing circumstances.
- Effective networking and partnership building skills.

• Excellent communication skills with the ability to articulate a vision and motivate others.

• Fluent in German and English (written and spoken) is a plus.

• Availability to commit approximately 20-50% during the project phase and 100% post-company formation.

What You Can Expect:

• From the point o spin-off incorporation: CEO and co-founder role with an equity share in a high-potential startup, compensated from the seed funding you and the team raise.

- Compensation via a consulting role until the point of spin-off incorporation.
- Work with a highly motivated and interdisciplinary team.
- At least partially remote work, with a base preferably in the DACH region.

• Engage in work that improves the quality of life for patients with epilepsy—a role with significant social impact.

The Co-Founders:

Dr. Christian Meisel leads the Computational Neurology Laboratory at Charité. His clinical and research work lies at the intersection of AI and diagnostics in neurology, with a special focus on epilepsy. Prior to his work at Charité, he led research programs at Harvard Medical School and the US National Institute of Health. Dr. Gadi Miron is an expert neurologist with a special focus on epilepsy. He is a member of the Computational Neurology Laboratory at Charité and conducts research in the field of epilepsy.

About the Digital Health Accelerator Program at BIH/Charité

The BIH Digital Health Accelerator supports clinicians and researchers in developing digital health products and bring their solutions into healthcare markets.. The program provides support for structured product development, funding, expert mentoring, co-working space, and access to industry and investors.

Next Steps:

Are you ready to apply your entrepreneurial knowledge and experience? We look forward to your application. A CV is sufficient, but we also welcome a few words about your motivation, whether in bullet points or video form. Please contact: Christian Meisel: christian.meisel@charite.de; Gadi Miron: gadi.miron@charite.de



