

CEO and Co-Founder of Mucoaid – a digital health start-up in spin-off process with an AI-based solution for the early detection of oral cancer

Mucoaid is a digital health start-up in spin-off process. Our ambition is to become the world leader in the non-invasive diagnosis of the oral cavity. We are developing a certified medical product based on AI imaging technology to relieve the burden of oral cancer by supporting medical professionals in diagnosing oral lesions. We are a team of dentists and maxillofacial surgeons, software engineers, data scientists, and a regulatory affairs manager to jointly develop, launch, and grow Mucoaid.

Mucoaid is currently a project at Charité – Universitätsmedizin Berlin and is supported by the Digital Health Accelerator Program of the Berlin Institute of Health at Charité. We aim to spin off as a company in Q1 2024 with market entry the same year.

To complete our founding team, we are looking for a CEO and Co-Founder

Your role

- As part of the founding team, you will prepare the company foundation of Mucoaid
- You will further develop and finalize the business strategy, business case, and sales concept
- You will finalize the investor pitch deck including investment case, and lead the acquisition of seed funding
- You will accompany the project lead in all key aspects of the spin-off process
- After founding the spin-off as a legal entity (likely a GmbH), you will take on the various interdisciplinary tasks of CEO
- You will further develop the business strategy, deepen the business planning, be responsible for finances, drive market entry, and sell the product to customers
- You will lead Mucoaid together with your co-founders, grow the team, shape the company culture, and manage external stakeholders
- You will remain flexible and continuously redefine your role in collaboration with the team to drive Mucoaid forward together in the best possible way.

Your profile

- You have an entrepreneurial spirit and track record, e.g., as a co-/founder
- You have a strong financial business acumen and a track record of raising funds
- You are a strategic thinker and have the ability to make critical decisions rapidly
- You have market know-how and experience in medtech/digital health, AI/ML a plus
- You have excellent knowledge of digital business models (ideally platform models)
- You have strong leadership skills and the ability to manage a team effectively
- You embrace adaptability and possess the ability to pivot and to adjust to changing circumstances

- Based on your past experience, you have networking and partnership building skills
- You have excellent communication skills, and the ability to articulate a vision and motivate others
- You communicate fluently in German and English (written and spoken)
- You are available approx. 20-50% during project phase, and 100% after company formation.

What you can expect

- From time point of spin-off incorporation: You will be CEO and Co-founder with an equity share of a high-potential start-up, paid from the seed funding you and the team have raised
- You will be part of a highly motivated and engaged interdisciplinary team
- Until time point of spin-off incorporation: Compensation via a consulting role
- At least partially remote work with base preferably in the DACH region
- You are part of a team that builds a product to save lives and bring quality of life to patients with oral diseases - a job with great social purpose!

The co-founders

We are a senior physician, full professor of oral surgery, and researcher in oral and maxillofacial surgery from Charité – Universitätsmedizin Berlin, and a full-stack software engineer with experience building novel digital products in various industries.

About the BIH Digital Health Accelerator Program at Charité

The BIH Digital Health Accelerator is an in-house program supporting Charité and BIH clinicians and researchers to develop digital health products and spin-off companies to benefit patients and society by providing a structured product development process, funding, expert mentoring, a co-working space, and access to industry and investors.

Next steps

Are you ready to contribute your entrepreneurship, knowledge, and experience? Then we are looking forward to your application (CV is sufficient, but of course, we also appreciate a few words about your motivation, whether in bullet points or video form).

Please get in touch at info@mucoaid.com
Visit us at <https://www.mucoaid.com/>

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